Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection calendar year, or tax year beginning 01-01-2010 and ending 12-31-2010 A For the 2010 D Employer identification number B Check if applicable SAILORS FOR THE SEAINC 51-0506943 Address change Doing Business As Name change E Telephone number Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite (401) 846-8900 18 MARKET SQUARE Terminated G Gross receipts \$ 970,794 Amended return ity or town, state or country, and ZIP + 4 NEWPORT, RI 02840 Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? Yes DAN PINGARO 18 MARKET SQUARE H(b) Are all affiliates included? NEWPORT, RI 02840 If "No," attach a list (see instructions) H(c) Group exemption number 🕨 Tax-exempt status Website: ► WWW SAILORSFORTHESEA ORG K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 2004 M State of legal domicile RI Part I Summary Briefly describe the organization's mission or most significant activities SAILORS FOR THE SEA IS A NONPROFIT ORGANIZATION THAT EDUCATES AND EMPOWERS THE BOATING COMMUNITY TO PROTECT AND RESTORE OUR OCEANS AND COASTAL WATERS Activities & Governance 2 Check this box | If the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) $\,$. $\,$. Number of independent voting members of the governing body (Part VI, line 1b) . 9 4 3 Total number of individuals employed in calendar year 2010 (Part V, line 2a) . 5 6 0 6 Total number of volunteers (estimate if necessary) . 7a Total unrelated business revenue from Part VIII, column (C), line 12 27 7a **b** Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) . . 178.856 328,526 896,450 642,241 Program service revenue (Part VIII, line 2g) . 27 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 61 10 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 0 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 1.075.367 970.794 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . . 23,359 12,710 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines $\,5\,$ Expenses 191,277 214,521 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 0 b Total fundraising expenses (Part IX, column (D), line 25) $\blacktriangleright 146,295$ 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . 953,535 875,960 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 1,168,171 1,103,191 19 Revenue less expenses Subtract line 18 from line 12 $\,$. -92.804 -132,397 Net Assets or Fund Balances **Beginning of Current End of Year** Year 297,273 162.908 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . . 1,968 0 22 Net assets or fund balances Subtract line 21 from line 20 295,305 162,908 Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2011-07-25 Signature of officer Date Sign Here DAVID TREADWAY VICE PRESIDENT Type or print name and title Check if self Preparer's signature JEFFREY T ROGERS JEFFREY T ROGERS preparer's name employed F Paid Firm's name 🕨 FEELEY & DRISCOLL PC Firm's EIN Preparer Firm's address 🕨 200 PORTLAND STREET

BOSTON, MA 02114

May the IRS discuss this return with the preparer shown above? (see instructions)

Use Only

Phone no (617) 742-

▼Yes

orm 990 (2010))
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Par	t III	Statement of I Check if Schedule			plishments question in this Part	III		୮	
1	Brief	ly describe the orga	nızatıon's mıs	sion					
		OR THE SEA IS A I				AND EMPOWERS THE	BOATING	COMMUNITY TO	
2		ne organization unde rior Form 990 or 99	, ,	nıfıcant program s	• •	ear which were not list		Yes ▼ No	
	If "Ye	s," describe these r	new services (on Schedule O					
3		ne organization ceas ces?	_	, or make significa	ant changes in how it	conducts, any progran		Yes ✓ No	
	If "Ye	s," describe these o	hanges on Sc	hedule O					
4	Secti	on 501(c)(3) and 50	01(c)(4) orga:	nızatıons and sect	_	ree largest program se ts are required to repor am service reported			
4a	(Cod	e) (Expenses \$		ıncludıng grants of \$) (Rev	enue \$	0)	
		N REGATTAS IS A THIRI RONMENTAL STANDARDS		ICATION PROGRAM TI	HAT HELPS REGATTAS, YA	ACHT CLUBS AND SAILING PI	lograms volu	INTARILY ACHIEVE HIGH	ER
4b	(Code	e) (Expenses \$	597,882	2 including grants of \$) (Re	venue \$	622,241)	
						I AMERICAN CONTINENTS T RETURNING TO SEATTLE IN		V OCEAN WATCH WILL !	SAIL
4c	(Code	e) (Expenses \$		ıncludıng grants of \$) (Rev	enue \$	20,000)	
		FILM A SEA CHANGE TAC BEHAVE ENVIRONMENTA	KLES THE PROB			ULT OF OCEAN ACIDIFICATI	on Should Hu	MANS CONTINUE TO AC	т
	Othe	er program services	(Describe in	Schedule O) See	also Additional Dat	a for Description			
		penses \$	239,090	including grants) (Revenue \$)	
4e	Tota	al program service e	xpenses ► \$	836,9	72				

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		Νo
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20ь		

1 01111	990 (2010)			Page -
Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1^7 If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Νο
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	<i>IV</i>	28a		Νο
Ь	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Νο
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		Νο
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νο
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νo
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Νο
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Yes Vo			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		Νο
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Νο
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		. [
			Yes	No
)	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 7			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
_	1b 0			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
			163	
	Statements filed for the calendar year ending with or within the year covered by this			
	return	-		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a		N
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
)	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		N (
b	If "Yes," enter the name of the foreign country 🕒			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N.
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			N
		5b		- '
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
)	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a		N (
	organization solicit any contributions that were not tax deductible?			
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		N
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		N
d	If "Yes," indicate the number of Forms 8282 filed during the year			
		1		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		N
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			
_	required?	7g		N
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	7h		No
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
		8		
	Sponsoring organizations maintaining donor advised funds.			
a L	Did the organization make any taxable distributions under section 4966?	9a 9b		
b)	Did the organization make a distribution to a donor, donor advisor, or related person?	30		
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club	1		
	facilities	1		
	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
;	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states			
_	In which the organization is licensed to issue qualified health plans Enter the amount of reserves on hand	·		
C	Enter the amount of reserves on hand]		
a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
L	If "Voc " has it filed a Form 720 to report these payments? If "No " provide an evaluation in Schedule O	146		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

_Se	ection A. Governing Body and Management			
			Yes	No
4-				
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νο
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Νο
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νο
6	Does the organization have members or stockholders?	6		Νο
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		Νο
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the			
	year by the following		.,	
а	The governing body?	8a	Yes	
Ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo
	ection B. Policies (This Section B requests information about policies not required by the Internal evenue Code.)			
	•		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?			
		11a	Yes	
Ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13		No
14	Does the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a		Νo
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its	[
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶RI			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website.			
	J O WIT WEDSILE J A HOLHETS WEDSILE J OPON TEQUEST			

- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 DAN PINGARO 18 MARKET SQUARE

NEWPORT, RI 02840 (401) 846-8900

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

ation not any re	iated Of	yanı.	zatio	III CC	mpen	sate	u any current office	r, airector, or trust	<u>ee</u>
(B) Average hours		tion ((che		II		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
5 00	х						0	0	0
5 00	х						0	0	0
5 00	х						0	0	0
5 00	х						0	0	0
5 00	х						0	0	0
5 00	х						0	0	0
5 00	х						0	0	0
5 00	х						0	0	0
40 00			Х				123,008	0	15,859
5 00			Х				0	0	0
5 00			х				0	0	0
40 00				х			57,566	0	7,919
	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00 5 00	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00 X 5 00 X	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00	(B) A verage hours per week (describe hours for related organizations in Schedule O) 5 00	CD	A verage hours per week (describe hours for related organizations in Schedule O)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) A verage hours	1	() tion (hat a	(che		II		Repo compe	(D) Reportable Reportable compensation compensation from		ו ר	(F) Estima	ated fother
		per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Ke) emplojee	Highest compensated employee	Former	organiza	ation (W- 9-MISC)	from related organizations (W- 2/1099- MISC)		compens from organizat relat organiza	the ion and ed
												\perp		
												-		
												-		
1 b	Sub-Total							•						
c	Total from continuation sheets Total (add lines 1b and 1c) .							-		123,008		0		15,859
2	Total number of individuals (incl \$100,000 in reportable compen	uding but not lin	nıted to	thos	e lıs) who	receive	d more tha	n			
													Yes	No
3	Did the organization list any for on line 1a? <i>If</i> "Yes," complete Sci							ee, o	r highest	compens:	ated employee	3		No
4	For any individual listed on line organization and related organiz													
5	Did any person listed on line 1a										r ındıvıdual for	4		N o
	services rendered to the organiz	ation? <i>If</i> "Yes,"	complet	e Sch	edul	e J fo	or such	n pers	son .		•	5		No
Se	ection B. Independent Con													
1	Complete this table for your five \$100,000 of compensation from			ndep	ende	ent c	ontra	ctors	that rec	eived more	e than			
	Nar	(A) ne and business add	dress							Descr	(B) iption of services		(C) Compensation	

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 in compensation from the organization **>**0

Form 9							P	age 9
Part \	/1111	Statement of Reven	ue		(A) Total revenue	(B) Related or exempt function revenue		(D) Revenue excluded from tax under sections
								512, 513, or 514
grants nounts	b	Federated campaigns Membership dues		16,184				
s, gifts, milar ar	d	Fundraising events Related organizations Government grants (contributions)						
Contributions, gifts, grants and other similar amounts	f	All other contributions, gifts, grants similar amounts not included above Noncash contributions included in li	, and 1f	312,342				
	h	Total. Add lines 1a-1f	· · · · · · · · · · · · · · · · · · ·	Business Code	328,526			
Program Serwce Revenue		AROUND THE AMERICAS SEA CHANGE		900099	622,241 20,000			
granı Ser	e	All other program service re-	venue					
<u>~</u>		Total. Add lines 2a-2f			642,241			
	4	Investment income (including and other similar amounts) Income from investment of tax-extra Royalties	empt bond proceeds		27		27	
	b c	Gross Rents Less rental expenses Rental income or (loss) Net rental income or (loss)		(II) Personal				
	b	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss)	(ı) Securities	(II) O ther				
		Net gain or (loss)						
Other Revenue	8a	Gross income from fundraisii (not including \$ of contributions reported on See Part IV, line 18	line 1c)					
Oth		Less direct expenses	b					
	b c	Less direct expenses	ming activities	ь				
		Gross sales of inventory, les returns and allowances Less cost of goods sold .	a					
	С	Net income or (loss) from sa Miscellaneous Revenue		Business Code				
	11a b c							
		All other revenue	· · · · · · •					
	12	Total revenue. See Instruction	ons		970,794	642,241	27 orm 990 (2	

	990 (2010)				Page 10
Par	Statement of Functional Expenses				
A	Section $501(c)(3)$ and $501(c)(4)$ organizations mus II other organizations must complete column (A) but are not required to c			(D).	
Do no	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21		олроново	general expenses	
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members	12,710	12,710]	
5	Compensation of current officers, directors, trustees, and key employees	204,352	164,548	15,922	23,882
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages				
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	10,169	7,627	1,016	1,526
а	Fees for services (non-employees) Management				
ь	Legal	6,360		6,360	
c	Accounting	18,185		18,185	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other	737,535	600,092	17,850	119,593
12	Advertising and promotion	,	,	,	· · · · · · · · · · · · · · · · · · ·
13	Office expenses	12,608		12,608	
14	Information technology	,		,	
15	Royalties				
16	Occupancy	27,051	25,152	932	967
17	Travel	27,031	23,132	332	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	39,314	17,131	22,183	
20	Interest			,	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	11,366		11,366	
23	Insurance			,	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	PUBLICATIONS	9,113	8,472	314	327
b	TELEPHONE	5,327		5,327	_
c	WEB SITE MAINTENANCE	2,480	1,240	1,240	
d		·			
e f	All other expenses	6,621		6,621	
25	Total functional expenses. Add lines 1 through 24f	1,103,191		119,924	146,295
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the	1,103,191	030,972	117,724	170,273
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet (A) (B) Beginning of year End of year 1 Cash—non-interest-bearing 249,264 2 Savings and temporary cash investments 2 126,265 3 3 4 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 7 8 Inventories for sale or use 8 1,650 Prepaid expenses and deferred charges 9 1,650 10a Land, buildings, and equipment cost or other basis Complete Part 57.725 10a VI of Schedule D 10b 22.732 ь Less accumulated depreciation 46.359 10c 34.993 11 11 12 12 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 . . 14 14 15 15 16 297,273 16 162.908 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 17 1,968 17 Accounts payable and accrued expenses . 18 18 19 19 20 20 Liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties 25 25 Other liabilities Complete Part X of Schedule D 26 1,968 0 26 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets 107,632 27 98,651 Temporarily restricted net assets 187,673 64,257 28 28 Fund 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here 🕨 🥅 and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds Assets 31 Paid-in or capital surplus, or land, building or equipment fund 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 295,305 33 162,908 33 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 297,273 162,908 34

Ра	Check if Schedule O contains a response to any question in this Part XI			.୮	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		<u>(</u>	970,79
2	Total expenses (must equal Part IX, column (A), line 25)	2		1,:	103,19
3	Revenue less expenses Subtract line 2 from line 1	3			
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			
5	Other changes in net assets or fund balances (explain in Schedule O)	5			
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6			162,90
Pai	rt XIII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII			୮	•
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain i				
	Schedule O	•	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were in a separate basis, consolidated basis, or both	ssued			
	▼ Separate basis				
3а	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the r	equired	3b		

OMB No 1545-0047

Inspection

SCHEDULE A

(Form 990 or 990EZ)

Name of the organization

SAILORS FOR THE SEAINC

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Employer identification number

Parti			DIIC CHAILTY Sta						3ti uction3					
_		•	te foundation becaus	•			-	•						
1 _		•	on of churches, or as				ection 170(l	o)(1)(A)(i).						
2			d in section 170(b)(1											
3			perative hospital sei											
4			h organization operat ity, and state	ed in conjun	ction with a	hospital desc	ribed in sec	tion 170(b)(1	L)(A)(iii). E	nter the				
5 厂	Anorga	anızatıon op	erated for the benefit	of a college	or universit	y owned or o	perated by a	government	al unit descr	ıbed ın				
	section	170(b)(1)(A)(iv). (Complete P	art II)										
6 F	A feder	al, state, or	local government or	government	al unit desci	rıbed ın secti	on 170(b)(1	.)(A)(v).						
7	describ	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II)												
. –							,							
8		· ·	described in section			•	•							
9 ~	An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of													
	•			•	-		•							
			oss investment incoi						ax) from bus	sinesses				
. –	•		janization after June	•			•	•						
.0	-		ganızed and operated	•		•				ı	,			
.1	one or the box	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h a												
e f	other th section If the o	nan foundatı ı 509(a)(2) rganızatıon	ox, I certify that the on managers and oth received a written de	ner than one	or more pub	licly supporte	ed organizat	ions describe	d in section	509(a)(1	.) or			
g		:his box Nugust 17, 2	2006, has the organı	zatıon accep	ted any gift	or contributio	on from any	of the			,			
		ig persons?												
			rectly or indirectly c	•		•	ersons des	cribed in (II)		Yes	No_			
			governing body of th			tion			11g(- 				
		•	er of a person describ	• •		h			11g(
			lled entity of a persoi						11g (i					
h	Provide	the lollowii	ng information about	the Supporte	ed organizati	on(s)								
	i)		(iii) Type of organization	(iv) Is the		(v) Did you not	ify the	(vi)						
	ne of	(ii)	(described on	organızatı col (ı) lıst		organizati		organizat	ion in	(vi				
	orted	EIN	lines 1- 9 above	your gove		col (ı) of	•	col (i) orga		A mou				
organ	ızatıon				nt?	suppor	t?	in the U	5 7	347	,010			
			(see instructions))	Yes	No	Yes	No	Yes	No	1				
			matructions)		110	1.00		1.03	110	+				
									 	+				
									 	+				
									-	+				
										+				
otal					+				+	+				

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

-	action A Public Support	organización i	ans to quality t	maci the tests	noted below, pic	case complete	1 41 (111.)
	ection A. Public Support	1	1	1	1 1		·
Cale	endar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	ınclude any "unusual						
_	grants ")			1			
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its						
_	behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge			1			
4	Total. Add lines 1 through 3			<u> </u>			
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the						
	amount shown on line 11, column						
c	(f) Public Support. Subtract line 5 from			+			
6	line 4						
S	ection B. Total Support	1	1	1			<u> </u>
	endar year (or fiscal year beginning						
Care	in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	A mounts from line 4						
-	Gross income from interest,						
8	dividends, payments received on	l					
	securities loans, rents, royalties						
	and income from similar						
	sources						
9	Net income from unrelated						
9	business activities, whether or						
	not the business is regularly	l					
	carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV)	l					
11	Total support (Add lines 7						
	through 10)						
12	Gross receipts from related activities	es, etc (See inst	ructions)			12	
13	First Five Years If the Form 990 is f	or the organization	on's first, second	, third, fourth. or	fifth tax vear as a	501(c)(3) organi	ızatıon.
	check this box and stop here	5	= =, = = = = = =	,,, 31	, -a. a. a.	- (-)(-) - (5411	▶ □
	·						
	ection C. Computation of Pub						
14	Public Support Percentage for 2010) (line 6 column (f) divided by line	11 column (f))		14	
15	Public Support Percentage for 2009	Schedule A, Pai	t II, line 14			15	
16a	33 1/3% support test-2010. If the	organization did	not check the box	x on line 13. and	line 14 is 33 1/3%	or more, check	this box
	and stop here. The organization qua	-		·	2		▶ □
ь	33 1/3% support test—2009. If the	•			a, and line 15 is 3	3 3 1/3% or more	. ,
_	box and stop here. The organization				,	_,	▶□
17a	10%-facts-and-circumstances test-				ne 13, 16a, or 16b	and line 14	,
	is 10% or more, and if the organizat						
	in Part IV how the organization mee						rted
	organization			J	•		▶ ┌
ь	10%-facts-and-circumstances test-	–2009. If the orga	anızatıon dıd not o	check a box on lii	ne 13, 16a, 16b, o	r 17a and line	
	15 is 10% or more, and if the organ	ızatıon meets the	e "facts and circu	mstances" test,	check this box and	d stop here.	
	Explain in Part IV how the organizat						у
	supported organization						▶ ┌
18	Private Foundation If the organizati	on dıd not check	a box on line 13,	16a, 16b, 17a o	r 17b, check this	box and see	
	instructions						₽ □

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 20:	10	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do no	ot	228,580	789,299	1,075,367	9	70,793	3,064,039
_	include any "unusual grants ")							
2	Gross receipts from admissions, merchandise sold or services							
	performed, or facilities furnished i	ın İ						
	any activity that is related to the							
	organization's tax-exempt							
_	purpose							
3	Gross receipts from activities that are not an unrelated trade or	it						
	business under section 513							
4	Tax revenues levied for the							
	organization's benefit and either							
	paid to or expended on its behalf							
5	The value of services or facilities							
,	furnished by a governmental unit							
	the organization without charge							
6	Total. Add lines 1 through 5		228,580	789,299	1,075,367	9	70,793	3,064,039
7a	A mounts included on lines 1, 2,							,
	and 3 received from disqualified persons							(
b	A mounts included on lines 2 and	3						
_	received from other than							
	disqualified persons that exceed							(
	the greater of \$5,000 or 1% of th	е						
_	amount on line 13 for the year Add lines 7a and 7b							
8	Public Support (Subtract line 7c							
Ū	from line 6)							3,064,039
	ction B. Total Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 201	.0	(f) Total
9	A mounts from line 6		228,580	789,299	1,075,367	9	70,793	3,064,039
10a	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties							
	and income from similar sources							
b	Unrelated business taxable							
	income (less section 511 taxes)							
	from businesses acquired after							
_	June 30, 1975						-+	
C	Add lines 10a and 10b Net income from unrelated						-	
11	business activities not included							
	ın lıne 10b, whether or not the							
	business is regularly carried on							
12	Other income Do not include							
	gain or loss from the sale of capital assets (Explain in Part							
	IV)							
13	Total support (Add lines 9, 10c,		228,580	789,299	1,075,367	9	70,793	3,064,039
	11 and 12)		·	,	, ,			
14	First Five Years If the Form 990 is check this box and stop here	s for the organization	on's first, second,	third, fourth, or f	ifth tax year as a	section50	1(c)(3	organization,
	·							
	ection C. Computation of Pu			121: (0)				
15	Public Support Percentage for 20:			L3 Column (T))		15		100 000 %
16	Public support percentage from 20	009 Schedule A, P	art III, line 15			16		100 000 %
Se	ection D. Computation of In	vestment Inco	me Percentag	ie				
<u> </u>	Investment income percentage fo				(f))	17		0 %
18	Investment income percentage for	•		•	V-77	-		0 %
	•		•		line 15 is mars t	18 han 33 1/3	0/- ~	lina 17 ia
	33 1/3% support tests—2010. If t	ne organization did	i not check the bo	x on line 14, and	nne 15 is more t	กลก 33 1/3	~o and	iiile 1/ IS NOT

▶▽

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	Supplemental Information. Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

Additional Data

Software ID: Software Version:

EIN: 51-0506943

Name: SAILORS FOR THE SEAINC

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program	n services			
(Code) (Expenses \$	239,090 including grants of \$) (Revenue \$)

efile GRAPHIC print - DO NOT PROCESS

As Filed Data

DLN: 93493224018211

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Supplemental Financial Statements

Open to Public Inspection

Internal Revenue Service ► Attach to Form 990. ► See separate instructions. **Employer identification number** Name of the organization SAILORS FOR THE SEAINC 51-0506943 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised □ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3 the taxable year 🛌 Number of states where property subject to conservation easement is located 🛌 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year 🕨 A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 🕨 🛊 🔛 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

3	Using the organization's accession and othe										(cont	inuea)
	items (check all that apply)	,		_			_					
а	Public exhibition		d	ı	Loan	orexcha	ange prog	rams				
b	Scholarly research		e	Γ	O the	r						
c	Preservation for future generations											
4	Provide a description of the organization's co Part XIV	ollections and expla	ain hov	w the	y furth	er the or	ganızatıor	ı's ex	empt purpose	ın		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								ılar	┌ Yes	s 「	No
Pai	t IV Escrow and Custodial Arrang Part IV, line 9, or reported an an						answere	d "Y	es" to Form	990,		
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interm	edıary	for c	ontrib	utions or	other ass	ets r	not	┌ Ye	s Г	No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	/ıng t	able		Г		Aı	mount		
c	Beginning balance						-	1c				
d	Additions during the year							1d				
e	Distributions during the year							1e				
f	Ending balance						-	1f				
2a	Did the organization include an amount on Fo	orm 990 Part Y lin	212 م				L			┌ Ye		No
	If "Yes," explain the arrangement in Part XIV		621.							,	,	110
	rt V Endowment Funds. Complete		n ans	wer	ed "Ye	es" to Fe	orm 990	Par	t IV line 10			
	znaowniene i anasi compiete	(a)Current Year)Prior			Years Back		Three Years Back		ır Year	s Back
1a	Beginning of year balance											
b	Contributions											
c	Investment earnings or losses											
d	Grants or scholarships											
e	Other expenditures for facilities and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the yea	r end balance held	as									
а	Board designated or quasi-endowment 🕨											
ь	Permanent endowment											
с	Term endowment ▶											
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	that	are hel	d and ad	lmınıstere	d for	the			
	organization by									Y	es l	No
	(i) unrelated organizations			•				•	3a			
	(ii) related organizations								·	(ii)		
ь 4	If "Yes" to 3a(II), are the related organization Describe in Part XIV the intended uses of the second secon	•						•	3	Ь		
	t VI Investments—Land, Buildings					000 Dai	rt Y lına	10				
	The investments Land, building.	s, and Equipme					(b)Cost or		(c) Accumulate	ad l		
								ouiei	(C) Accumulati	cu ,_		
	Description of investment					or other estment)	basis (otl		depreciation	(°	I) Book	value
	Description of investment		•						depreciation	(6	I) Book	value
	<u> </u>								depreciation	(6	I) Book	value
b	Land	· · · · · · · · · · · · · · · · · · ·	· ·						depreciation	(6	I) Book	value
b c	Land		· · ·				basis (otl			892	I) Book	2,233
b c d	Land		· · ·	ba	rsis (Inve	estment)	basis (otl	ner)				

	Form 990, Part X, line 1	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		
Part VIII Investments—Program Related. See	: Form 990, Part X, line T	
(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) should equal Form 990. Part X. col (B) line 13)		
Total. (Column (b) should equal Form 990, Part X, col (B) line 13) Part IX Other Assets. See Form 990, Part X, lin		
(a) Descrip		(b) Book value
		, ,
Total (Column (h) should equal Form 200, Part V and (D) line of	5.)	
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1.		
Part X Other Liabilities. See Form 990, Part X	, lıne 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability		
Part X Other Liabilities. See Form 990, Part X	, lıne 25.	
Part X Other Liabilities. See Form 990, Part X (a) Description of Liability	, lıne 25.	
Part X Other Liabilities. See Form 990, Part X (a) Description of Liability	, lıne 25.	
Part X Other Liabilities. See Form 990, Part X (a) Description of Liability	, lıne 25.	
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Part X Other Liabilities. See Form 990, Part X (a) Description of Liability	, lıne 25.	

Pai	t XII Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	970,794
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	1,103,191
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-132,397
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	0
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	-132,397
	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p		<u>'</u>
1	Total revenue, gains, and other support per audited financial statements	1	970,794
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments		
b	Donated services and use of facilities		
с	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d		
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	970,794
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV) 4b		
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	970,794
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	per	Return
1	Total expenses and losses per audited financial statements	 	1,103,191
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	<u> </u>	
∠ a	Donated services and use of facilities		
b	Prior year adjustments	ł	
c	Other losses		
d	Other (Describe in Part XIV) 2d		
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	1,103,191
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	ا ا	1,103,131
· a	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
ь	Other (Describe in Part XIV) 4b	1	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	1,103,191
	rt XIV Supplemental Information		
	•		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier Return Reference Explanation

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493224018211

OMB No 1545-0047

2010

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Supplemental Information to Form 990 or 990-EZ

► Attach to Form 990 or 990-EZ.

Name of the organization SAILORS FOR THE SEAINC

Employer identification number

51-0506943

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		THE BOARD OF DIRECTORS MEETS WITH DAN PINGARO, EXECUTIVE DIRECTOR AND CEO

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	BOARD MEMBERS ARE ASKED TO REVIEW AND SIGN THE CONFLICT OF INTEREST POLICY

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15B	COMPENSATION AGREEMENTS AND ARRANGEMENTS ARE REVIEWED AND APPROVED BY THE BOARD OF DIRECTORS THIS INCLUDES SALARY OR PAY INCREASES, COST OF LIVING ADJUSTMENTS, OR ANY CHANGE IN SALARY OF BENEFITS

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS FINANCIAL STATEMENTS AND ANY NECESSARY STATE/GOVERNMENTAL REPORTING DOCUMENTS AVAILABLE UPON REQUEST

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Depreciation and Amortization

(Including Information on Listed Property)

DLN: 93493224018211

OMB No 1545-0172

Form 4562

Department of the Treasury ► See separate instructions. Attach to your tax return. Sequence No 67 Internal Revenue Service (99) Name(s) shown on return Business or activity to which this form relates **Identifying number** SAILORS FOR THE SEAINC FORM 990 PAGE 10 51-0506943 **Election To Expense Certain Property Under Section 179** Note: If you have any listed property, complete Part V before you complete Part I. 1 Maximum amount. See the instructions for a higher limit for certain businesses 1 500,000 2 2 Total cost of section 179 property placed in service (see instructions) . . . 3 Threshold cost of section 179 property before reduction in limitation (see instructions) 3 2,000,000 4 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions (b) Cost (business use 6 (a) Description of property (c) Elected cost only) 7 Listed property Enter the amount from line 29 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 9 Tentative deduction Enter the smaller of line 5 or line 8 **10** Carryover of disallowed deduction from line 13 of your 2009 Form 4562 10 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 13 Carryover of disallowed deduction to 2011 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions) 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) 14 **15** Property subject to section 168(f)(1) election . . . 15 **16** Other depreciation (including ACRS) MACRS Depreciation (Do not include listed property.) (See instructions.) Section A 17 MACRS deductions for assets placed in service in tax years beginning before 2010 18 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B—Assets Placed in Service During 2010 Tax Year Using the General Depreciation System (c) Basis for (b) Month and depreciation (a) Classification of (d) Recovery (a)Depreciation (e) Convention year placed in (business/investment (f) Method deduction property period service use only—see instructions) **19a** 3-year property $\mathsf{M}\,\mathsf{M}$ **b** 5-year property 54,600 5 0 S/L 10,920 3,125 7 0 ΜМ S/L 446 c 7-year property d 10-year property e 15-year property f 20-year property 27 5 yrs ММ S/L h Residential rental property 27 5 yrs ММ S/L ΜМ i Nonresidential real 39 yrs S/L property MMS/L Section C—Assets Placed in Service During 2010 Tax Year Using the Alternative Depreciation System 20a Class life **b** 12-year 12 yrs **c** 40-year ММ S/L Part IV **Summary** (see instructions) 21 Listed property Enter amount from line 28 21 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here 22 11.366 and on the appropriate lines of your return Partnerships and S corporations—see instructions 23 For assets shown above and placed in service during the current year, enter the 23 portion of the basis attributable to section 263A costs

Part V
Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

(a) Type of property (list vehicles first) Date placed in service precentage property placed in service during the tax year and used more than 50% in a qualified business use (see instructions) 26 Property used more than 50% in a qualified business use (see instructions) 27 Property used more than 50% in a qualified business use 18	g) hod/ ention 25 r," or rela mpleting th	evidence (h) Deprecia deduct	written?) ation/ tion	Yes so	(i) Elected ection 179 cost
(a) Type of property (list vehicles first) Date placed in service precentage percentage	g) hod/ ention 25 r," or rela mpleting th	(h) Deprecia deduct 29 ated pers his section (d)	ation/ tion son for those (e	se vehicle	(i) Elected ection 179 cost
(a) Date placed in local meetanets which service property (list vehicles first) 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use 26 Property used more than 50% in a qualified business use 27 Property used more than 50% in a qualified business use 28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1	r," or rela	Deprecia deduct	on for those	e vehicle	Elected ection 179 cost
26 Property used more than 50% in a qualified business use	r," or rela	ated pers	for those (e)	(f)
27 Property used more than 50% in a qualified business use	r," or rela	ated pers	for those (e)	(f)
27 Property used 50% or less in a qualified business use %	mpleting th	ated pers	for those (e)	(f)
27 Property used 50% or less in a qualified business use % %	mpleting th	ated pers	for those (e)	(f)
27 Property used 50% or less in a qualified business use	mpleting th	ated pers	for those (e)	(f)
S/L	mpleting th	ated pers	for those (e)	(f)
28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1	mpleting th	ated pers	for those (e)	(f)
28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1	mpleting th	ated pers	for those (e)	(f)
Section B—Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owne if you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owne if you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to complete year (do not include commuting miles driven during the year (do not include commuting miles) 31 Total commuting miles driven during the year . 32 Total other personal (noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32 . 34 Was the vehicle available for personal use during off-duty hours?	mpleting th	ated pers	for those (e)	(f)
Section B—Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owne if you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to co 30 Total business/investment miles driven during the year (do not include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal(noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32	mpleting th	ated pers	for those (e)	(f)
Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner from your provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to complete this section C to see if you meet an exception to complete the year (do not include commuting miles) 30 Total business/investment miles driven during the year (do not include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal (noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32	mpleting th	his section (d)	for those (e)	(f)
If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to complete the year (do not include commuting miles). 31 Total commuting miles driven during the year (do not include commuting) miles driven (eq. 1)	mpleting th	his section (d)	for those (e)	(f)
30 Total business/investment miles driven during the year (do not include commuting miles). 31 Total commuting miles driven during the year 32 Total other personal(noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32		(d)	(е)	(f)
year (do not include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal(noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32 34 Was the vehicle available for personal use during off-duty hours? 35 Was the vehicle used primarily by a more than 5% owner or related person? 36 Is another vehicle available for personal use? Section C—Questions for Employers Who Provide Vehicles for Use Answer these questions to determine if you meet an exception to completing Section B for vehicles with the prohibits all personal use of vehicles, including employees? 38 Do you maintain a written policy statement that prohibits personal use of vehicles, including employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more applications. The provide with the prohibits personal use of vehicles, except commemployees? See the instructions for vehicles used by corporate officers, directors, or 1% or more applications.	Veh	hicle 4	Vehic	le 5	
31 Total commuting miles driven during the year 32 Total other personal (noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32					
32 Total other personal (noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32					
33 Total miles driven during the year Add lines 30 through 32					
through 32					
during off-duty hours?					
35 Was the vehicle used primarily by a more than 5% owner or related person? 36 Is another vehicle available for personal use? Section C—Questions for Employers Who Provide Vehicles for Use Answer these questions to determine if you meet an exception to completing Section B for vehicles 5% owners or related persons (see instructions) 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including employees? 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except come employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more than 1 or prohibits by employees as personal use? 40 Do you provide more than five vehicles to your employees, obtain information from your employers.	Yes	No	Yes	No	Yes N
owner or related person?					
Section C—Questions for Employers Who Provide Vehicles for Us Answer these questions to determine if you meet an exception to completing Section B for vehicles 5% owners or related persons (see instructions) 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including employees?					
Answer these questions to determine if you meet an exception to completing Section B for vehicles owners or related persons (see instructions) 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including employees? 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except comemployees? See the instructions for vehicles used by corporate officers, directors, or 1% or more than 1% or one of the complex of t					
 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including employees? 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except comemployees? See the instructions for vehicles used by corporate officers, directors, or 1% or more than 1 use of vehicles by employees as personal use? 40 Do you provide more than five vehicles to your employees, obtain information from your employers. 					ot more t
employees?	commut	ting by v	our		
employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more 39 Do you treat all use of vehicles by employees as personal use?			•	Ye	es No
employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more 39 Do you treat all use of vehicles by employees as personal use?					$-\!$
40 Do you provide more than five vehicles to your employees, obtain information from your employ					
vehicles, and retain the information received?	ees abou	ut the us	e of the		
41 Do you meet the requirements concerning qualified automobile demonstration use? (See instru-	ctions)				
Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the cover	ed vehicle	les			
Part VI Amortization					
(b) (c) (d) (a				(f)	
(a) Date Amortizable Code Aff	(e)		A mortization for		n for
. I amount I section I :	nortizatioi	I this v		ıs yeaı	r
42 A mortization of costs that begins during your 2010 tax year (see instructions)	nortization eriod or				
	nortizatioi				
	nortization eriod or				
43 A mortization of costs that began before your 2010 tax year	nortization eriod or				

44 Total. Add amounts in column (f) See the instructions for where to report

44